

ContainerPower Energy Solutions

Sales cost of solar panels installed on roofs



Overview

In 2025, the national average cost of a solar roof system is around \$49,700, including materials and labor. How much does it cost to install solar panels?

On average, installing solar panels costs \$18,604 for a 6-kilowatt (kW) system before incentives and tax credits. The price range typically falls between \$20,548 and \$30,666, depending on various factors such as location, system size, and the type of panels used. Cost per watt is an essential metric to understand these costs.

How much do commercial solar panels cost?

Generally, installing solar panels on businesses costs a bit less per watt because the systems are larger, but the total costs will be higher. In 2025, the average cost for commercial solar panels is just about \$2.00 per watt. There is a lot to consider when figuring out how much you'll spend on a solar installation.

Are solar installations cheap?

Solar installations aren't cheap, but the actual equipment is a relatively small part of the total cost. It's only 35% of your total installation cost, according to the US Department of Energy. Soft costs, also known as the hidden costs of installing solar, are nonhardware costs, and they make up 65% of your total solar costs, according to the DOE.

How much does a solar roof cost?

For example, Tesla Solar Roof costs around \$75,000 for a complex design. However, if you have a smaller home or want to install only a few integrated solar shingles, you might be able to finish your project for as little as \$15,000, with all fees included. A solar roof can save you money on your energy bills, so you recoup the cost in the long run.

How much does it cost to install a new roof?

The national average cost to install a new roof (with standard materials, not solar shingles) is \$14,643, while the typical upfront cost to install a solar roof is \$49,700 and \$34,700 after the 30% federal tax credit. Many factors will affect the cost of installing a new roof on your house, such as:

How much does solar cost per square foot?

The average system cost only drops by \$1,000 and the cost per square foot increases to \$12.83. Installing less solar will lower your cost but on a non-linear basis as there are a lot of fixed costs for installers to design, permit, and install your system.

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