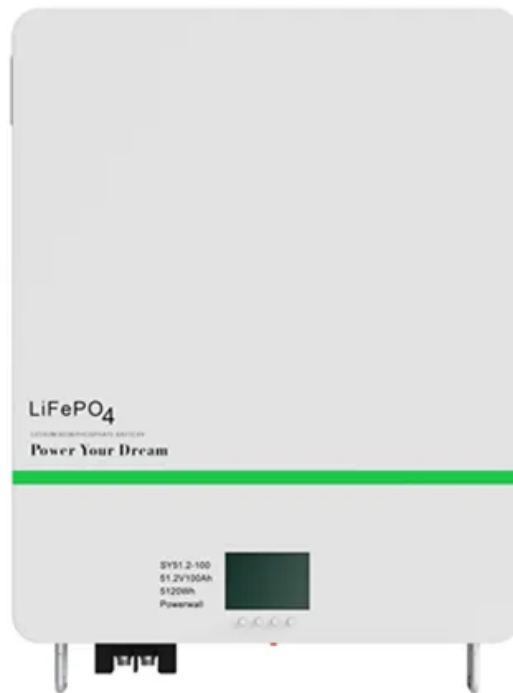


ContainerPower Energy Solutions

Foreign trade outdoor power supply procurement



Overview

How much does government procurement use foreign sourcing?

Globally, government procurement constitutes about a \$4 trillion market for international trade. However, little is known about foreign sourcing in government procurement—how much governments procure from foreign-located suppliers or how much they acquire in foreign-made goods.

How much money does the US spend on foreign procurement?

Conversely, government procurement databases indicated the central governments of these parties awarded an estimated \$7 billion to foreign sources, out of which about \$2 billion was U.S.-sourced. Canada and Mexico awarded most of the U.S.-sourced contracts.

Are tariffs on electrical equipment threatening supply continuity?

The U.S. is poised for significant trade policy shifts, with proposed tariffs on electrical equipment from China, Mexico and Canada threatening costs and supply continuity.

Which regional trading agreements should buyers be aware of?

Other regional trading agreements that buyers should be aware of and are in place throughout the world include: The European Union (EU). This single market allows citizens to live or work in an EU country, move their money, sell goods without restrictions and provide services on the same basis. (European Union, n.d.).

How much money does the US spend on foreign-located contracts?

The U.S. government awarded contracts valued at about \$12 billion to foreign-located firms, of which about \$5 billion went to firms with reported locations in the other six main parties to the World Trade Organization Agreement on Government Procurement (GPA) and the North American Free Trade Agreement (NAFTA) (see figure).

Where can we find comparable data on government procurement?

GAO analyzed the most recent comparable data available from two sources: (1) government procurement databases used in Canada, the European Union, South Korea, Mexico, Norway, and the United States, for 2015, and (2) 2014 trade data merged with data on the types of goods and services purchased by the public sector.

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